

Caltrans and the California Community Colleges Economic and Workforce Development Program are partnering with the Small Business Development Center program to offer

No-cost Training and Counseling to Enhance Your Ability to Win State Highway Construction Related Contracts.



The California Construction Contracting Program (CCCP) is designed to develop and enhance the capabilities of your Disadvantaged Business Enterprise (DBE), and assist you in achieving proficiency in the technical skills involved in highway construction contracting.

CCCP locations are strategically placed within Small Business Development Centers around the state to serve you. Call today!

Shasta College SBDC
1420 Butte Street
Redding, CA 96001
Phone: (530) 225-2770

North Coast SBDC
520 E. Street
Eureka, CA 95501
Phone: (707) 445-1163

San Joaquin Delta College SBDC
56 S. Lincoln Street
Stockton, CA 95203
Phone: (209) 954-5089

Cal State East Bay SBDC
475 14th Street, Ste. 150
Oakland, CA 94612
Phone: (510) 208-0410

Central California SBDC at Fresno State University
3302 North Blackstone Ave., Suite 225
Fresno, CA 93726
Phone: (559) 230-4056

College of the Canyons SBDC
28460 Avenue Stanford, Ste. 100
Santa Clarita, CA 91355
Phone: (661) 294-9375

El Camino College SBDC
13430 Hawthorne Blvd.
Hawthorne, CA 90250
Phone: (310) 973-3177

Inland Empire SBDC
1201 Research Park Dr., Ste. 100
Riverside, CA 92507
Phone: (951) 781-2345

Orange County SBDC at Rancho Santiago Community College District
2323 North Broadway, Ste. 201
Santa Ana, CA 92706
Phone: (714) 564-5200

North San Diego SBDC at MiraCosta College
1823 Mission Avenue
Oceanside, CA 92058
Phone: (760) 795-8740



California Construction Contracting Program

A Caltrans – Small Business Development Center *Partnership*

www.buildcalifornia.org



Your Training Highway to Winning Caltrans Contracts



California Construction Contracting Program

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California Construction Contracting Program

A Caltrans – Small Business Development Center Partnership

\$20 billion dollars of infrastructure building bonds means money for you!

If your business provides construction or transportation-related services from asphalt to portapotties; from backhoes to fencing; from architectural and engineering, to catering and construction services, you need to prepare yourself and your business to take advantage of these great contracting and procurement opportunities.

Receive no-cost, individualized construction management counseling and training and create an opportunity for your business to enhance its ability to bid for and WIN state highway construction contracts.

An extraordinary team of experienced professionals are ready to assist you with in-depth, quality counseling and training you need to improve your technical knowledge, business acumen and construction proposal related skills and increase your participation in obtaining and maintaining highway construction related Caltrans contracts.

Areas of counseling offered at no cost to you include:

- Marketing your business to prime contractors
- Cost estimating methodologies
- Bid and proposal development
- Effective management of your business
- Architectural and Engineering preparation and related technical requirements
- Understanding Cash Flow Statements and Cash Flow Forecasting
- Bonding Assistance
- Next steps after receiving a contract award
- And more...

Areas of training offered at no cost to you include:

- Construction Contracting
- Business, Wage and Employment Law
- Accounting and Cash Flow Management
- Business and Marketing Management & Planning
- Business Connections

